SAP SD (Sales and Distribution) – Setup Enterprise

# **Every organization has structure and processes for conducting their business. This module assists us in setting the company and sales organization. The organization unit related to SD modules are:**

* Sales Organization
* Distribution Channel
* Division
* Sales Area
* Sales Group
* Sales Office
* A sales area is grouping of a sales organization, a distribution channel and a division.
* A sales organization can belong to only **one company code.**
* A distribution channel may belong to more than one sales organization
* Each Sales and Distribution document is assigned one sales area. Sales Area is used for reporting and pricing.

# **Enterprise Structure -> Definition**

**Financial Accounting**

|  |  |  |
| --- | --- | --- |
| S.no | Function | T-Code |
| 1 | To Define Company | OX15 |
| 2 | Edit Change, Delete company code   * Edit Company code | OX02 |

* The best practice to create a Company Code in SAP is to Copy "0001 - SAP Inc".

**Logistics General**

|  |  |  |
| --- | --- | --- |
| 3 | To make Plant | OX10 |
| 4 | To make Division | OVXB |

**Sales and Distribution**

|  |  |  |
| --- | --- | --- |
| 5 | To make Sales Organisation | OVX5 |
| 6 | To make distribution Channel | OVXI |
| 7 | To make Sales Office | OVX1 |
| 8 | To make Sales Group | OVXJ |

**Material Management**

|  |  |  |
| --- | --- | --- |
| 9 | To make Storage Locations | OX09 |

**Logistics Execution**

|  |  |  |
| --- | --- | --- |
| 10 | To Define Warehouse | V\_T3001 |
| 11 | To Define Shipping Point | OVXD |

\*\* another route for warehouse

|  |  |  |
| --- | --- | --- |
| \*\* | To define warehouse   * Maintain Table View * Table/View value -> V\_T3001 * Maintain (New Entry for Warehouse) | SM30 |

# **Enterprise Structure -> Assignment**

**Financial Accounting**

|  |  |  |
| --- | --- | --- |
| S.no | Function | T-Code |
| 14 | Assign Company Code to Company | OX16 |

**Logistics General**

|  |  |  |
| --- | --- | --- |
| 15 | Assign plant to Company Code | OX18 |

**Sales and Distribution**

|  |  |  |
| --- | --- | --- |
| 16 | Assign Sales Organisation to company code t | OVX3N |
| 17 | Assign distribution Channel to Sales Organisation | OVXKN |
| 18 | Assign Division to Sales Org | OVXAN |
| 19 | Set Up Sales Area (Sales Organisation + Distribution Channel + Division) | OVXGN |
| 20 | Assign Sales Office to Sales Area | OVXMN |
| 21 | Assign Sales Group to Sales Office | OVXJN |
| 22 | To assign Sales organisation, distribution channel and Plant | OVX6N |

**Logistics Execution**

|  |  |  |
| --- | --- | --- |
| 23 | To assign Warehouse number to Plant and Storage Locations | V\_T320 |
| 24 | To assign Shipping Point to Plant | OVXC |

# **Enterprise Structure -> Consistency Check**

|  |  |  |
| --- | --- | --- |
| 25 | To see full structure with diagram of Company | EC01 |